

LEARNINGSERVER

FAQ for Software Manufacturer OEMs

By offering an OEM eLearning solution, IntraLearn Software has established a new and improved way for software companies to train their customers. This document details the abilities and restrictions of utilizing LearningServer as an OEM eLearning training solution.

1) What is in the LearningServer package for Software Manufacturer OEMs?

LearningServer is an eLearning software application used to launch, track, and manage interactive online courses and offline/online events. LearningServer also includes a functionality suite including collaboration and content management capabilities. Whereas most organizations utilize LearningServer to deliver training to employees or to offer online training, software companies can employ LearningServer as a more effective method to deliver application training to their customers, employees, partners, distribution channel, etc...

2) What is the Purchase/Price Model?

ISC uses a pre-paid royalty's model for partners. Your purchase price is based on blocks of seats. As you purchase a greater amount of seat blocks, the per-seat price begins to reduce. Seats can be purchased starting at \$2/seat at a minimum volume of 100,000 seats. Per-seat price decreases as volume increases. For more details, please contact an IntraLearn Software OEM account manager.

3) What can we do with LearningServer?

As an OEM partner, the goal is to enable your customers to achieve a high level of confidence in the use of your software with minimal effort. Third party content development tools or developers can be utilized to create the content for you. Once your content is prepared, customers can begin repeatable, autonomous training on your product via the distribution methods listed below. The delivery of training will have slight differences dependant on which method you choose. Optionally, a variety of add-on modules are available from IntraLearn Software to further enhance the capabilities of your offering.

4) What are the Distribution Methods?

There are three distribution methods;

- On-premise license
- Hosted
- Software as a Service

5) Can we use LearningServer internally?

IntraLearn Software will match user blocks 1 for 1. For example, if you purchase the minimum 100,000 external seats, you will receive 100,000 seats for internal use.

6) Are there limitations on how our customers can utilize LearningServer?

Due to the nature of the OEM agreement and the discount our OEM partners receive, there are certain limitations on the use of LearningServer. Your customers may not use LearningServer to deliver content for a fee via your solution without the acquisition of appropriate licensing from IntraLearn Software Corporation.

7) Can LearningServer be extended to offer additional functionality?

Yes, additional functionality is available by implementing add-on components as they become available. Custom functionality development is also available upon request. Please contact an IntraLearn Software representative for more information